



IRIS Legal World Agenda 13th October, The Palace Hotel, Manchester

Time	Session		
10.00am	Welcome & Introductions		
10.10am	"Survival of the fittest": Product Investment/NPS/IT Strategy/Focusing on core competencies, it is essential to automate!, Doug Hargrove, IRIS		
10.30am	The Big Bang for Legal Services - Winners and Losers		
11.00am	"Practice Tax – are you paying more than you need to?" Mike Warburton, Grant Thornton		
11.30am	BREAK		
12.00pm	Add Value through automation and collaboration, Tony Cocks, Microsoft		
12.30pm	Are you ready to meet the challenge? The details behind a migration, Sarah Vodden, IRIS		
1.00pm	LUNCH		
1.30pm	Law firms as a Limited Companies; a case in practice - Chris Sellers, Banner Jones Ltd	The Bar - A vision of the future, Tim Gerrard Quadrant Chambers	AlphaLAW -the future
2.15pm	Catching the Wave—New Ways to Deliver Legal Services; John Busby, Epoq	Marketing Chambers & ProcureCo's	Leaping the compliance hurdle with ILB Workflow
2.55pm	Website Best Practice for Law firms; David Gilroy, Conscious Solutions	Turning Clerks and Barristers into sales people, Martin Poulter, Chambers people	Automating the Enterprise (with ILE)
3.35pm	BREAK		The current and future for IRIS Legal Forms?
4.05pm	SEO - Getting to No 1 in Google; David Gilroy, Conscious Solution	Responding to the Vision - IRIS product update for Barristers	Addressing your challenges with the new features in ILB
4.35pm	"De-mystifying the Cloud" - IRIS Cloud / Hosted solutions	Coping with the Tax bill: Syscap	OP SIS - the future
5.10pm	Roundtable session with IRIS		
5.30pm	CLOSE		